



## Earnings Flash Note

Dlala Brokerage and Investment Holding Company

4Q 2024/FY 2024



## Dlala Brokerage and Investment Holding Company (DBIS)

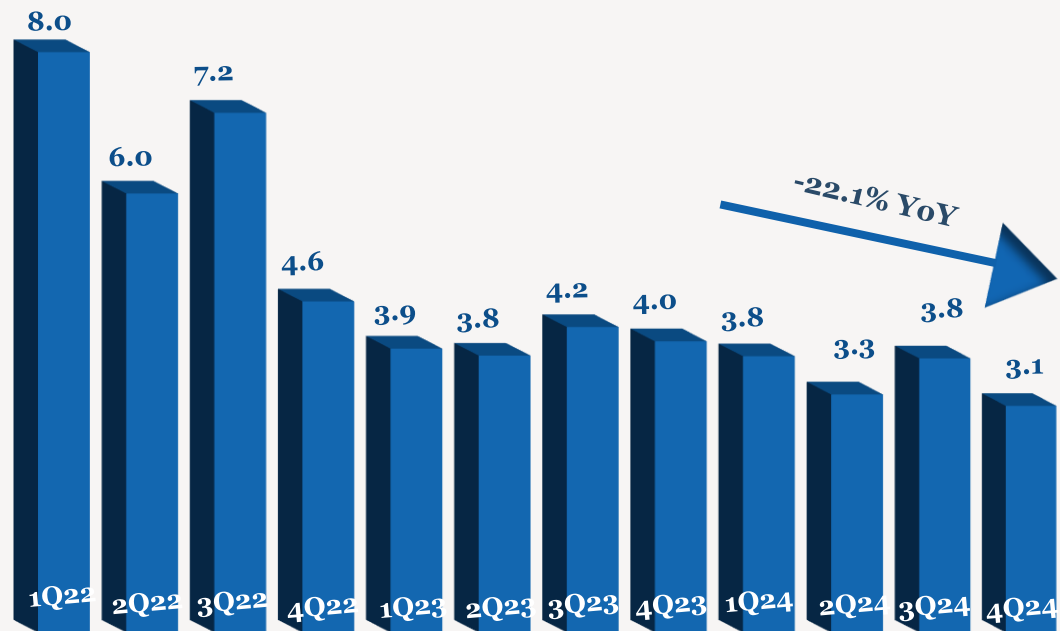
- > For 4Q2024 the company reported net loss of QR1.9mn as compared to net profit of QR6.7mn in 4Q2023 and net profit of QR3.8mn in 3Q2024, due to lower Brokerage Commission Income. For FY2024, net loss came in at QR2.7mn vs net profit of QR2.1mn in FY2023.
- > **Brokerage Commission Income decreased by 22.1% YoY (-17.3% QoQ)** to QR3.1mn in 4Q2024. For FY2024, brokerage commission income was down 12.3% YoY to QR14.0mn.
- > **Gross profit decreased by 17.8% YoY to QR1.8mn (-18.4% QoQ)** while the corresponding margin rose by 3.1ppts YoY to 57.9% in 4Q2024. For FY2024 gross profit was down 17.0% to QR7.8mn.
- > For 4Q2024, Loss per share came at QR0.010 vs. Earnings Per Share of QR0.035 in 4Q2023. For FY2024, Loss per share was 0.014 vs EPS of 0.011 in FY2023.
- > As of 25<sup>th</sup> Feb 2025, the stock has decreased 5.0% YTD, Underperforming the QSE Index, which was up by 0.2% YTD.

### 4Q/FY 2024 Earnings Performance

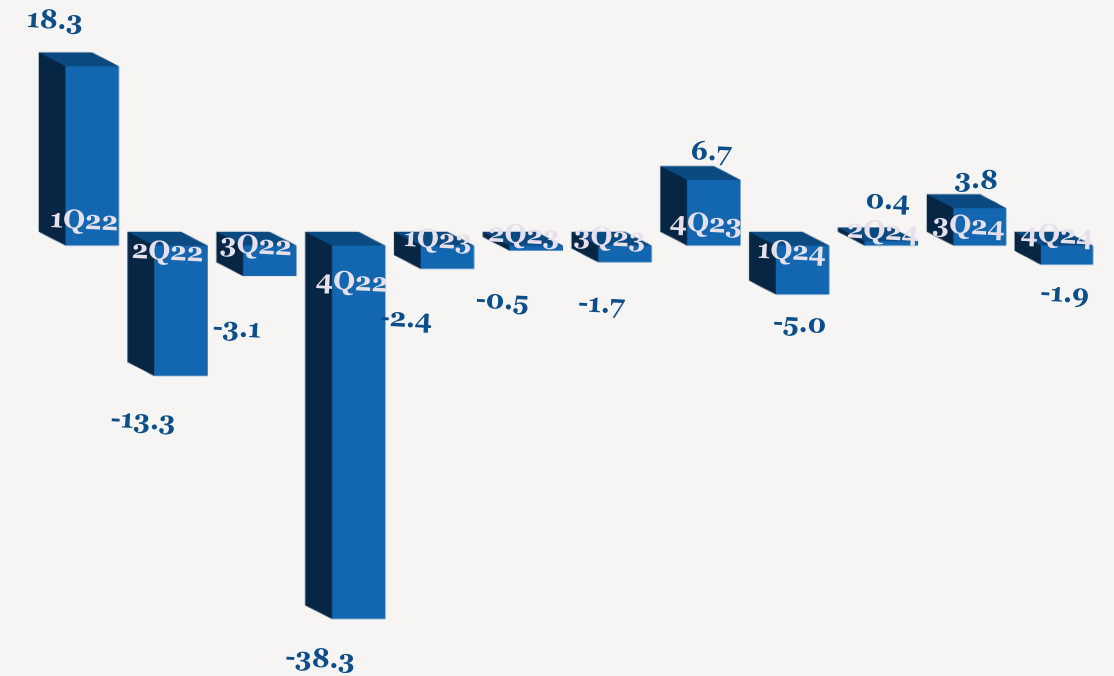
	4Q2024	4Q2023	YoY	3Q2024	QoQ	FY2024	FY2023	YoY
Brokerage Commission Income	3.1	4.0	-22.1%	3.8	-17.3%	14.0	16.0	-12.3%
Gross Profit	1.8	2.2	-17.8%	2.2	-18.4%	7.8	9.4	-17.0%
Gross Margin %	57.9%	54.8%		58.6%		55.5%	58.7%	
Net operating income	1.3	10.7	-88.2%	9.0	-86.1%	15.6	24.8	-37.2%
Net Profit to Equity	-1.9	6.7	NM	3.8	NM	-2.7	2.1	NM
Net Margin %	-62.2%	167.0%		101.3%		-19.0%	13.2%	
EPS (QR)	-0.010	0.035	NM	0.020	NM	-0.014	0.011	NM

Note: Values are expressed in QR'mn unless explicitly stated

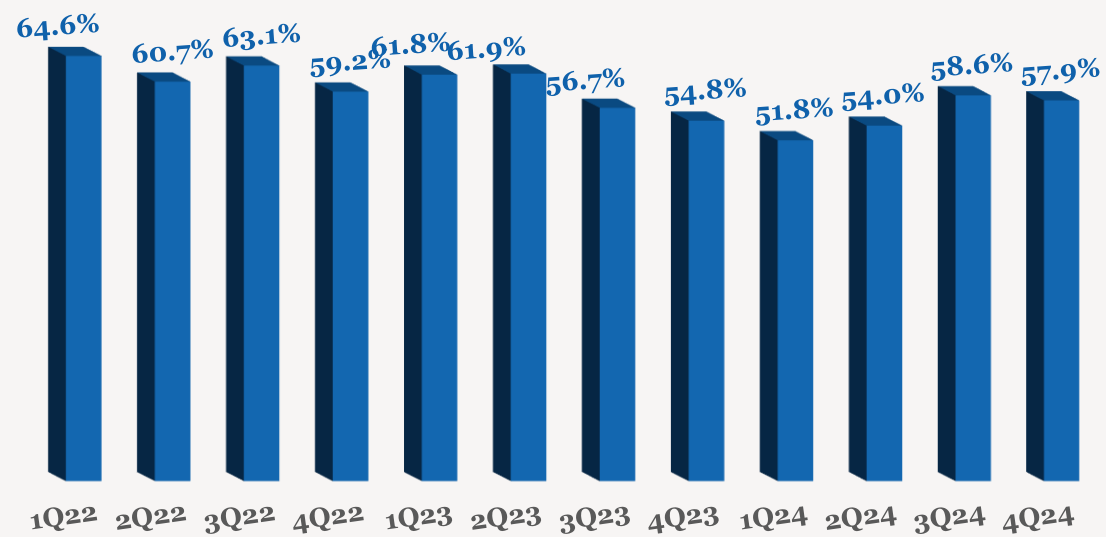
Quarterly Brokerage Commission Income Trend (QRmn)



Quarterly Earnings Trend (QRmn)

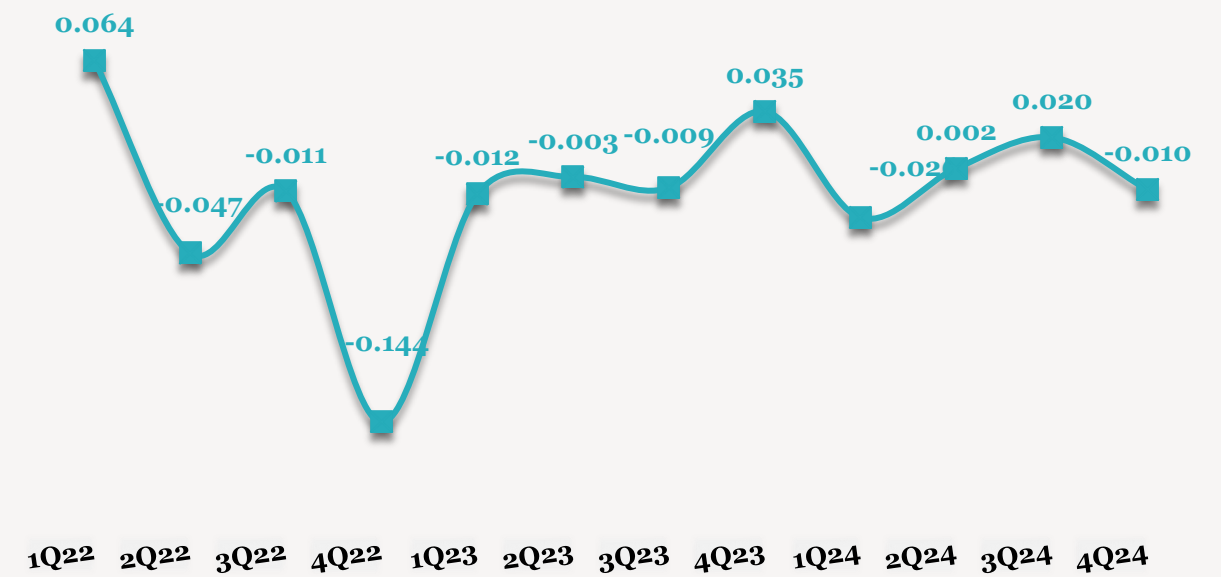


Quarterly Margin Trend



■ Gross Margin (%)

EPS (QR) Trend



—■— EPS

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