



Earnings Flash Note  
Vodafone Qatar  
2Q 2024/6M 2024



## Vodafone Qatar (VFQS)

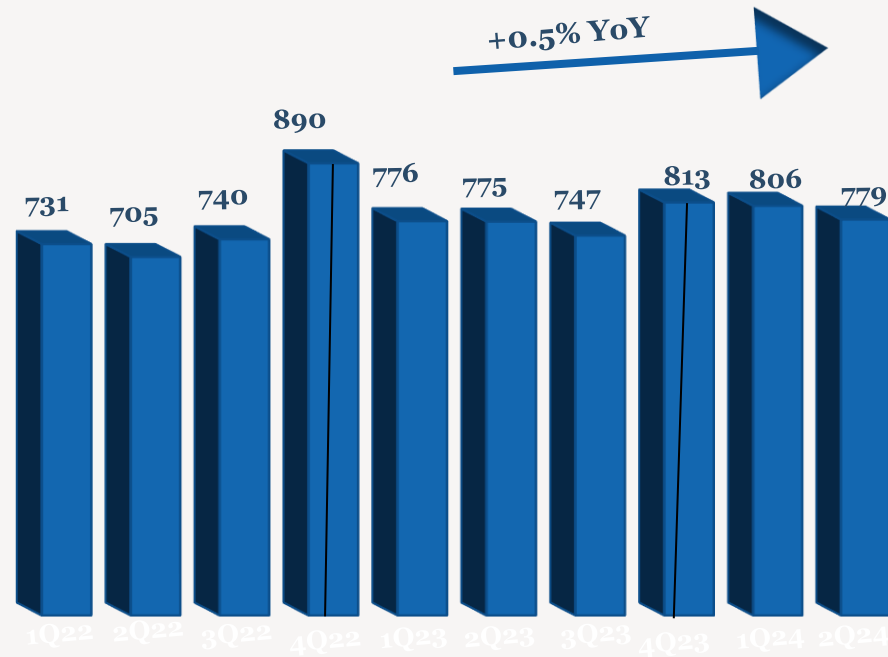
- > Net profit increased by 13.1% to QR143mn (-4.7% QoQ) in 2Q2024 mainly due to a decrease in interconnection and other direct expenses (-6.4% YoY, -7.8% QoQ). For 6M2024, net profit rose by 12.8% to QR293mn.
- > Operating profit came at QR188mn (+10.2% YoY, +14.2% QoQ) while the corresponding margin rose by 2.1ppts YoY (+3.7ppts QoQ) to 24.1% in 2Q2024. For 6M2024, operating profit came at QR352mn, up 10.6% YoY.
- > EBITDA increased by 6.4% YoY to QR334mn (-1.0% QoQ) and margin improved by 2.4ppts YoY to 42.9% (+1.0ppts QoQ) in 2Q2024. For 6M2024, EBITDA grew by 5.9% to QR672mn.
- > For 2Q2024, EPS came to QR0.034 vs. QR0.030 in 2Q2023. For 6M2024, EPS came to QR0.069 vs. 0.061 in 6M2023.
- > As of 23rd July 2024, the stock has decreased 9.3% YTD, underperforming the QSE index, which was down by 6.3% YTD.
- > The stock is currently trading at a TTM P/E multiple of 12.7x, lower than its 3Y historical average of 15.8x. For now, we maintain our PT of QR 2.22/share and our Outperform rating.

### 2Q/6M 2024 Earnings Performance

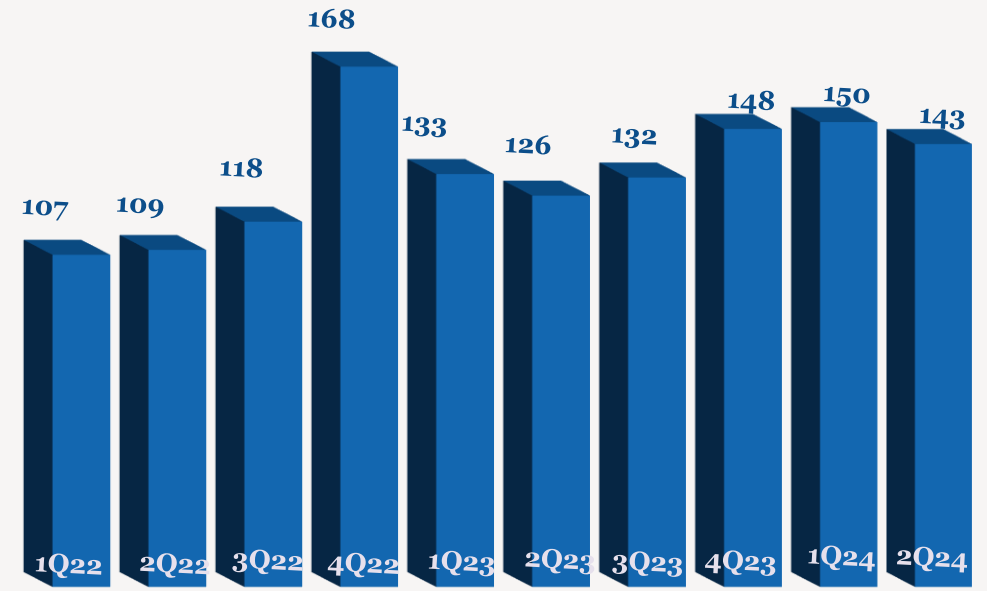
	2Q2024	2Q2023	YoY	1Q2024	QoQ	6M2024	6M2023	YoY
Revenue	779	775	0.5%	806	-3.3%	1,585	1,551	2.2%
Operating Profit	188	170	10.2%	164	14.2%	352	318	10.6%
Operating Margin (%)	24.1%	22.0%		20.4%		22.2%	20.5%	
EBITDA	334	314	6.4%	338	-1.0%	672	634	5.9%
EBITDA Margin (%)	42.9%	40.5%		41.9%		42.4%	40.9%	
Net Profit to Equity	143	126	13.1%	150	-4.7%	293	260	12.8%
Net Margin (%)	18.4%	16.3%		18.6%		18.5%	16.8%	
EPS (QR)	0.034	0.030	13.1%	0.036	-4.7%	0.069	0.061	12.8%

Note: Values are expressed in QR'mn unless explicitly stated

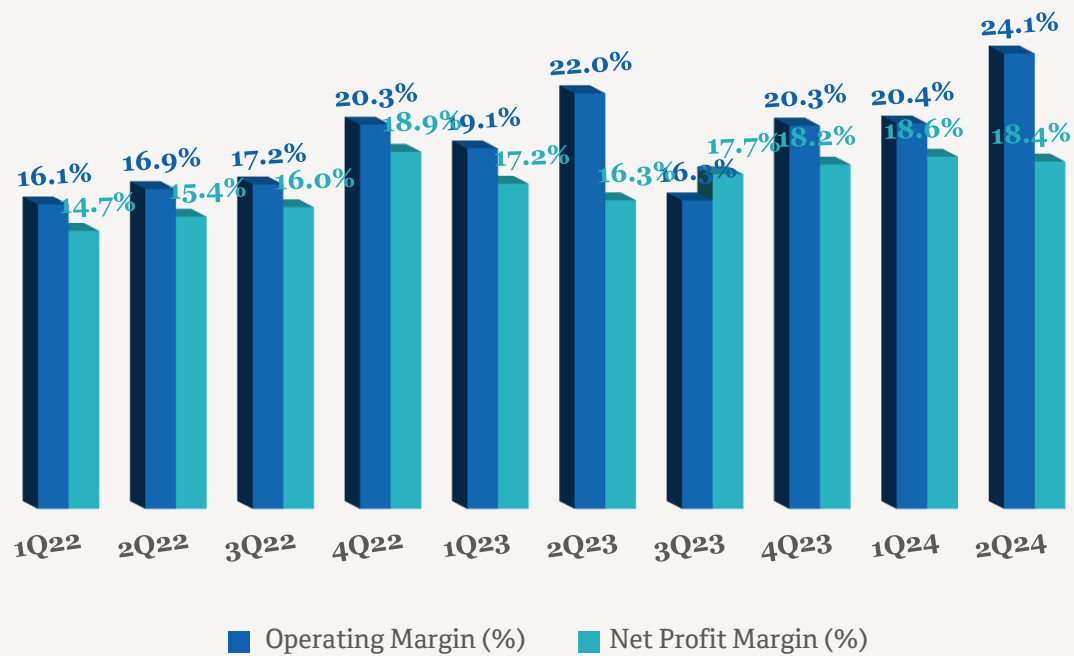
### Quarterly Sales Trend (QRmn)



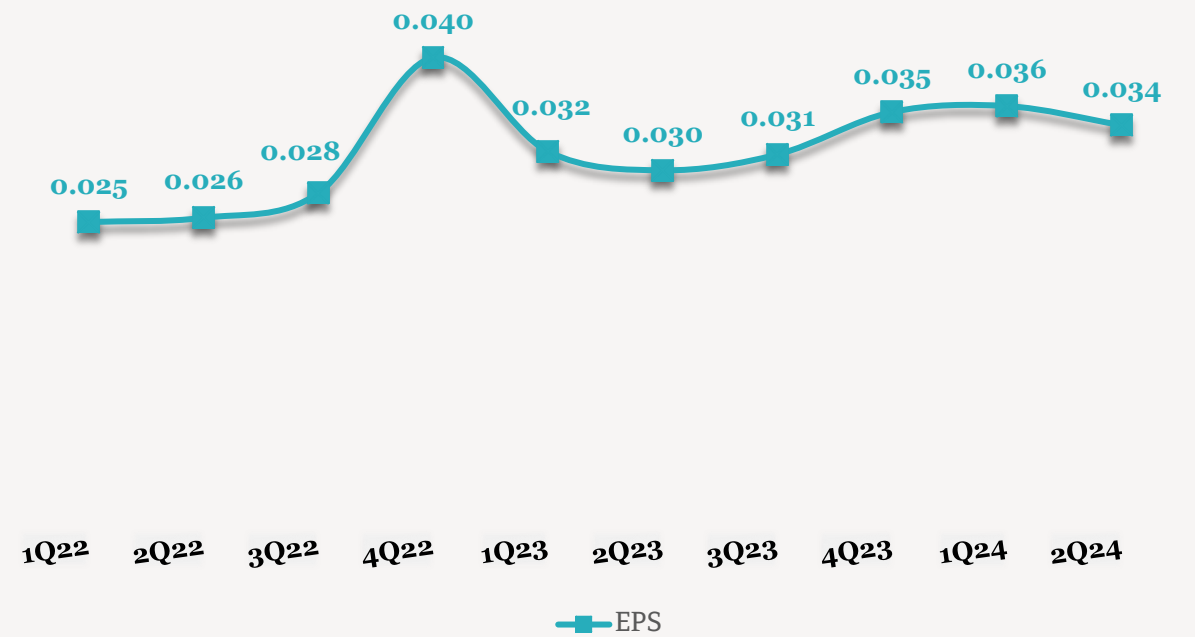
### Quarterly Earnings Trend (QRmn)



### Quarterly Margin Trend



### EPS (QR) Trend



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