



Earnings Flash Note
Zad Holding Company
3Q 2024/9M 2024



Zad Holding Company (ZHCD)

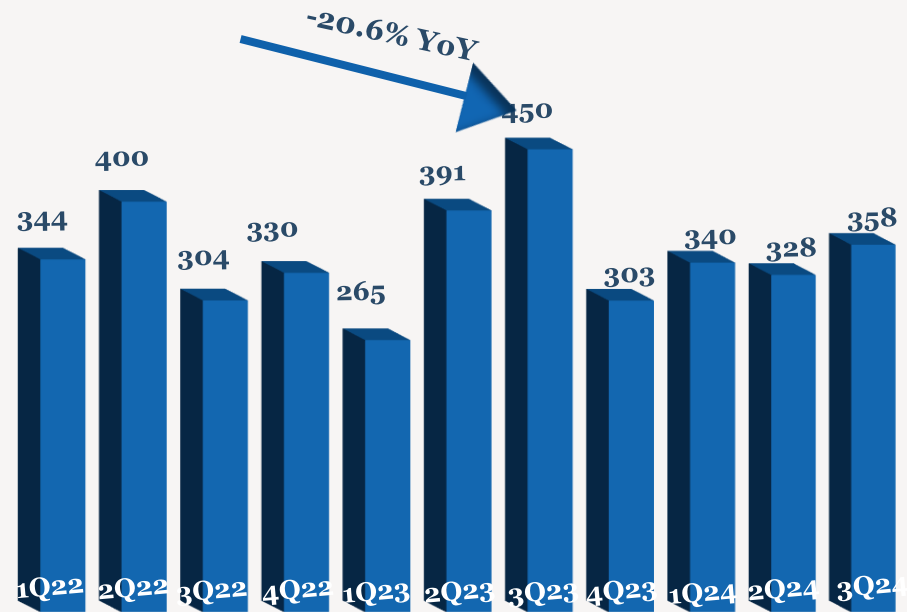
- > **Net profit increased by 0.5% YoY (-13.4% QoQ) to QR42mn in 3Q2024** due to higher other income and lower operating costs. For 9M2024, net profit rose 2.5% to QR136mn.
- > **Operating revenue fell by 20.6% YoY (+8.9% QoQ) to QR358mn in 3Q2024.** For 9M2024, operating revenue was down 7.2% to QR1,027mn.
- > **Gross profit fell by 5.8% YoY to QR86mn (-9.5% QoQ) while the corresponding margin came to 24.0% in 3Q2024 (vs. 20.2% in 3Q2023).** For 9M2024, gross profit increased 9.2% to QR270mn.
- > **Operating profit of QR54mn was down by 1.3% YoY (-9.5% QoQ) and margin came to 15.0% in 3Q2024 (vs. 12.1% in 3Q2023).** For 9M2024, operating profit rose 0.6% to QR167mn.
- > **For 3Q2024, EPS was broadly flat at QR0.15.** For 9M2024, EPS came to QR0.47 vs. QR0.46 in 9M2023.
- > **As of 23rd October 2024, the stock increased 0.7% YTD, Outperforming the QSE Index, which was down by 3.8% YTD.**
- > **The stock is currently trading at a TTM P/E multiple of 19.8x.**

3Q/9M 2024 Earnings Performance

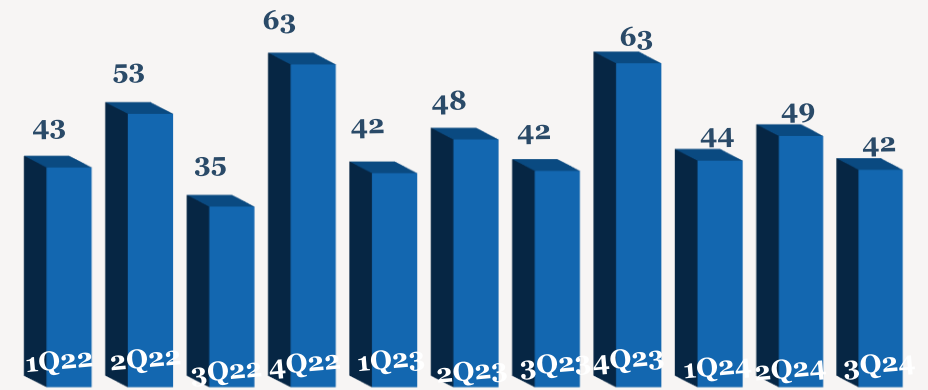
	3Q2024	3Q2023	YoY	2Q2024	QoQ	9M2024	9M2023	YoY
Operating Revenue	358	450	-20.6%	328	8.9%	1,027	1,107	-7.2%
Gross Profit	86	91	-5.8%	95	-9.5%	270	248	9.2%
Gross Margin %	24.0%	20.2%		28.8%		26.3%	22.4%	
Operating Profit	54	54	-1.3%	59	-9.5%	167	166	0.6%
Operating Margin %	15.0%	12.1%		18.1%		16.3%	15.0%	
Net Profit to Equity	42	42	0.5%	49	-13.4%	136	132	2.5%
Net Margin %	11.8%	9.4%		14.9%		13.2%	11.9%	
EPS (QR)	0.15	0.15	0.5%	0.17	-13.4%	0.47	0.46	2.5%

Note: Values are expressed in QR'mn unless explicitly stated

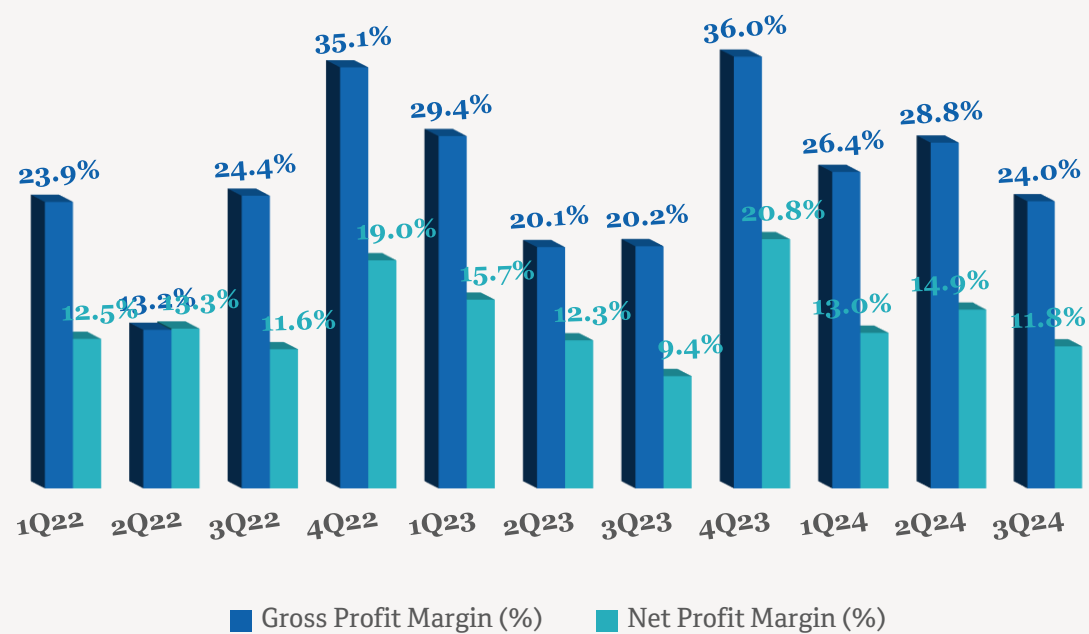
Quarterly Sales Trend (QRmn)



Quarterly Earnings Trend (QRmn)



Quarterly Margin Trend



EPS (QR) Trend



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